

# thought

**Thought** is an award-winning fashion business that is rapidly growing in strength and reputation through its innovative clothing designs from natural and sustainable materials. Established almost 20 years ago **Thought** has a thriving Wholesale business with more than 1,000 stockists across the UK and internationally alongside a rapidly growing ecommerce business dispatching globally.

The strength of the **Thought** brand has been created with the energy, commitment, talent and enthusiasm that our engaged and successful team deliver to the highest standards.

We are leading the charge in developing sustainable fashion; are you our newest team member?

We are recruiting for an Assistant Merchandiser to join the team. You will be a strong communicator who can hit the ground running in our small merchandising function.

The ideal candidate will support our Merchandiser with planning and trading; thinking innovatively and commercially to maximise sales and profit, whilst keeping our brand and customers at the forefront of what we do. They will collate and produce weekly trade analysis.

## **Main responsibilities:**

- Working across the wholesale, ecommerce and concessions
- Administrating the business from a merchandising perspective.
- Weekly & Monthly Reporting – sales performance, sell through, stock, sold out & bestsellers.
- Seasonal analysis – best and worst, sales history, sizing and attribute analysis.
- Monitor pre-season orders against buy, suggest top ups, shipment queries from production.
- Managing stock channels, for wholesale, concessions and ecommerce.
- Assisting Range Planning - reviewing trade history.
- Monitoring KPIs and keeping in line with set budgets.
- Continuity – running line cards for extensive continuity range
- Assist with buy meetings.
- Ensuring range plan is correct with pricing/buy qty/top ups – working with production.
- Liaising with warehouse, querying deliveries/stock allocations & answering queries.
- Working with sales team – budgeting support, assisting with queries.
- Working alongside the management team establishing strategies.

## **Key Skills:**

- Experienced Assistant Merchandiser
- Educated to A-levels or degree level would be an advantage
- Excellent organisational skills
- Analytical and numerate, confident in creating reports and analysing large data sets
- Advanced excel essential
- Experience with an ERP essential – Microsoft Dynamics 365 advantage
- Accuracy and strong attention to detail
- Strong communication skills across all levels.
- Ability to work well within a small team while building strong relationships with other business functions is essential

- A can-do attitude and willing to go the extra mile
- Ability to think commercially
- Passionate, enthusiastic and enjoy working in a constantly growing and evolving department, close-knit team and ambitious company
- Interest in sustainable/ethical clothing, fashion or retail

**What's in it for you?**

Competitive salary package

Seasonal gift card to buy products

Company Pension

Company events

Generous clothing discount

Paid Volunteering day

Paid sick days

Additional annual leave